

## Commission-Public-Records

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**From:** Daniel Seydel, II <dan@platinumbusinessgroup.com>  
**Sent:** Wednesday, February 10, 2016 8:19 AM  
**To:** Commission-Public-Records  
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**Subject:** Procurement Excellence  
**Categories:** Public Comment

Honorable Commissioners,

I wanted to thank you for allowing me to speak on behalf of the resolution eliminating the barriers to inclusion wrapped around I-200 constraints. As mentioned in my testimony there are many areas impacting or adversely impacting economic development specifically for minority and disadvantaged firms.

- Access to capital
- Bonding (though performance and payment bond claims are low) and Insurance
- Minority Business Ambassadors are NOT on the executive staff
- Partnerships with existing capacity building programs
- Burdensome evaluation criteria that is impossible for small firms to become 1st tier primes
- Enforcement action against 1st tier primes not practicing inclusive processes in their procurement opportunities (the existing laws for GCCM and Design Build allow agencies to utilize the primes approach to inclusion and historical performance as a weighted areas refer to RCW 39.10.360 & 39.10.330 Award Processes)

It is important that these concerns are addressed prior to issuing another \$4 million contract with little to minimum inclusion of the same firms the Port is attempting to attract.

Thank you for your support of small diverse businesses and your consideration of these amendments.

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